

ATTORNEY AT LAW, MANAGING PARTNER
KAROLINA ULLMAN



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PROFILE

Karolina Ullman is ranked in Chambers Global 2017. She focuses on corporate and M&A matters, attracting praise from clients for her ability to “come to fair settlements”. She is a dual-qualified lawyer in Sweden and Estonia and speaks Swedish, Estonian and English.

Karolina Ullman is a key point of contact for Swedish clients with interests in Estonia. She receives praise from clients: “She directly understood our problems and was very useful”. She is fluent in Swedish, Estonian and English and is a member of both the Swedish and Estonian Bar Associations.

Chambers Global 2018 and 2019 rated her in Corporate / M&A in Sweden as a foreign expert (based abroad). Clients report that she “knows the Estonian market very well” and that “she is easy to reach and very responsive.”

Legal 500 has ranked Karolina Ullman in IP, IT and Telecom in Estonia. She is also mentioned by Legal 500 in the area of real estate.

“NJORD Law Firm has notable experience in cross-border trademark infringement cases /.../. Karolina Ullman is the key contact for IP.”

EXPERIENCE

2015–	Partner, NJORD
2005–2014	Partner, MAQS Law Firm, Tallinn
2001–2004	MAQS Law Firm, Stockholm
1999–2001	Judge, District Court of Bollnäs
1994–1998	Lindskog Malmström Law Firm

EDUCATION

2001	University of Uppsala
1998	University of Stockholm
1997	University of Tartu

LANGUAGES

Swedish, English, Estonian

PUBLICATIONS

- “Cryptocurrency licenses in Estonia: First-year overview”. Co-author. Published by rmp.ee, 13.11.2018 (in Estonian). Read in English [HERE](#)
- “Gucci purse for just a 100 euros”. Published by www.rmp.ee, 17.04.2018 (in Estonian). Read in English [HERE](#)
- “Managing an Estonian company from abroad? Appoint a qualified contact person in Estonia!”. Focus, 1/2018

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- “3D printing – Who is liable for your defective 3D printed objects?”. Co-author. Published by www.rmp.ee, 28.03.2018 (in Estonian). Read in English [HERE](#)
- “Finland, our dear loved and hated neighbour!” published by www.ärileht.ee, 26.11.2017 (article published in Estonian). Read the English version [HERE](#)
- “Five important things to keep in mind when doing business with Norwegians” published by www.rmp.ee, 05.12.2017 (article published only in Estonian). Read the English version [HERE](#)
- “What do Norwegians eat for lunch and how does it affect your business?” published by www.ärileht.ee, 19.11.2017 and by www.rmp.ee, 04.12.2017 (article published in Estonian). Read the English version [HERE](#)
- “Five important things to keep in mind when doing business with Danes” published by www.rmp.ee. Read the English version [HERE](#)
- “Nordic Business Culture Vol 2: The Danes are the real businessmen – how to feel comfortable doing business with them” published by www.ärileht.ee, 11.11.17 and by www.rmp.ee, 28.11.2017 (article published in Estonian). Read the English version [HERE](#)
- “Five important things to keep in mind when doing business with Swedes! Do you agree?” article published by the portal www.rmp.ee, 20.11.2017 (article in Estonian). Read the English version [HERE](#)
- “Nordic business culture: What is important to know when negotiating with Swedes” published by www.rmp.ee, 14.11.2017 and by www.ärileht.ee, 05.11.17. (article published in Estonian). Read the English version [HERE](#)

MEMBERSHIPS

- Member of the Estonian Bar Association
- Member of the Swedish Bar Association
- Chairman of the Swedish Chamber of Commerce in Estonia